

BITOU MUNICIPALITY

Performance Agreement for the financial year 01 December 2023 – 30 June 2024

DIRECTOR: FINANCIAL SERVICES



Performance agreement made and entered into by and between

The Bitou Municipality and represented by the Municipal Manager, Mbulelo Memani, (herein and after referred as Employer)

and

Felix Martin Lötter, the Director: Financial Services (*herein and after referred as Employee*) for the period 01 December 2023 to 30 June 2024

Where as

- a. The Employer has entered into a contract of employment with the Employee in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred as "the Parties";
- Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the Parties to conclude an annual performance agreement;
- c. The Parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will promote local government goals; and
- d. The Parties wish to ensure that there is compliance with Sections 57(4B) and 57(5) of the Systems Act.

1. INTERPRETATION

- 1.1 In this Agreement the followings terms will have the meaning ascribed thereto:
 - 1.1.1 "this Agreement" means the performance agreement between the Employer and the employee and the Annexures thereto;
 - 1.1.2 "the Executive Authority" means the Mayoral Committee of the Municipality constituted in terms of Section 60 of the Local Government: Municipal Structures Act 117 of 1998 ("the Structures Act") as represented by its chairperson, the Executive Mayor;
 - 1.1.3 "the Employee" means the Director appointed in terms of Section 56 of the Systems Act;
 - 1.1.4 "the Employer" means the Municipality; and
 - 1.1.5 "the Parties" means the Employer and Employee.

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2. PURPOSE OF THIS AGREEMENT

- 2.1 To comply with the provisions of Section 57(1)(b),(4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the Parties;
- 2.2 To specify objectives and targets established for the Employee and to communicate to the Employee the Employer's expectations of the Employee's performance targets and accountabilities;
- 2.3 To specify accountabilities as set out in the Performance Plan (Annexure A);
- 2.4 To monitor and measure performance against set targeted outputs and outcomes;
- 2.5 To establish a transparent and accountable working relationship;
- 2.6 To appropriately reward the employee in accordance with section 11 of this agreement; and
- 2.7 To give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining improved service delivery.

3. COMMENCEMENT AND DURATION

- 3.1 This Agreement will commence on 01 December 2023 and will remain in force until 30 June 2024 where-after a new Performance Agreement shall be concluded between the parties for the next financial year or any portion thereof;
- 3.2 The Parties will conclude a new Performance Agreement that replaces this Agreement at least once a year by not later than 31st of July of the succeeding financial year;
- 3.3 This Agreement will terminate on the termination of the Employee's contract of employment for any reason;
- 3.4 If at any time during the validity of the agreement the work environment alters to the extent that the contents of the agreement are no longer appropriate, the contents must by mutual agreement between the parties, immediately be revised; and
- 3.5 Any significant amendments or deviations must take cognizance of the requirements of sections 34 and 42 of the Municipal Systems Act and Regulation 4(5) of the Regulations.

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4. PERFORMANCE OBJECTIVES

- 4.1 The Performance Plan (Annexure A) sets out
 - 4.1.1 The performance objectives and targets that must be met by the Employee;
 - 4.1.2 The timeframes within which those performance objectives and targets must be met; and
 - 4.1.3 The competencies (Annexure B definitions in terms of Regulation 21 of 17 January 2014) required to operate effectively as senior managers in the local government environment.
- 4.2 The performance objectives and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:
 - 4.2.1 Key objectives that describe the main tasks that need to be done;
 - 4.2.2 Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved by the employee;
 - 4.2.3 Target dates that describe the timeframe in which the targets must be achieved; and
 - 4.2.4 Weightings showing the relative importance of the key objectives to each other.
- 4.3 The Personal Development Plan (Annexure C) sets out the Employee's personal development requirements in line with the objectives and targets of the Employer; and
- 4.4 The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

5. PERFORMANCE MANAGEMENT SYSTEM

5.1 The Employee agrees to participate in the performance management system that the Employer adopted for the employees of the Employer;

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- 5.3 The Employer must consult the Employee about the specific performance standards and targets that will be included in the performance management system applicable to the Employee;
- 5.4 The Employee undertakes to actively focus on the promotion and implementation of the key performance indicators (including special projects relevant to the employee's responsibilities) within the local government framework;
- 5.5 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Operational Performance and Competencies both of which shall be contained in the Performance Agreement;
- 5.6 The Employee's assessment will be based on his performance in terms of the outputs/outcomes (performance indicators) identified as per attached Performance Plan, which are linked to the KPAs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee;
- 5.7 The Competencies will make up the other 20% of the Employee's assessment score. The Competencies are spilt into two groups, leading competencies (indicated in blue on the graph below) that drive strategic intent and direction and core competencies (indicated in green on the graph below), which drive the execution of the leading competencies.

6. PERFORMANCE ASSESSMENT

- 6.1 The Performance Plan (Annexure A) to this Agreement sets out key performance indicators and competencies that needs to be evaluated in terms of
 - 6.1.1 The standards and procedures for evaluating the Employee's performance; and
 - 6.1.2 During the intervals for the evaluation of the Employee's performance.
- 6.2 Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force;
- 6.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan

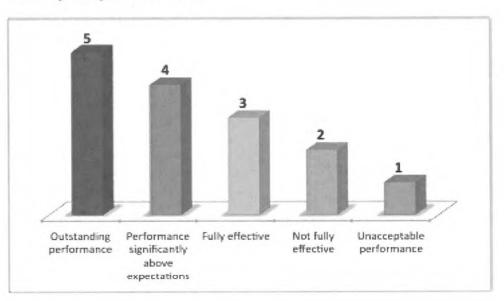
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as well as the actions agreed to and implementation must take place within set time frames;

- 6.4 The Employee's performance will also be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan (IDP) as described in 6.6 6.13 below;
- 6.5 The Employee will submit quarterly performance reports (SDBIP) and a comprehensive annual performance report at least one week prior to the performance assessment meetings to the Evaluation Panel Chairperson for distribution to the panel members for preparation purposes;
- 6.6 Assessment of the achievement of results as outlined in the performance plan:
 - 6.6.1 Each KPI or group of KPIs shall be assessed according to the extent to which the specified standards or performance targets have been met (qualitative and quantitative) and with due regard to adhoc tasks that had to be performed under the KPI;
 - 6.6.2 A rating on the five-point scale described in 6.9 below shall be provided for each KPI or group of KPIs which will then be multiplied by the weighting to calculate the final score;
 - 6.6.3 The Employee will submit his self-evaluation to the Employer prior to the formal assessment;
 - 6.6.4 In the instance where the employee could not perform due to reasons outside the control of the employer and employee, the KPI will not be considered during the evaluation. The employee should provide sufficient evidence in such instances; and
 - 6.6.5 An overall score will be calculated based on the total of the individual scores calculated above.
- 6.7 Assessment of the Competencies:
 - 6.7.1 Each Competency will be assessed in terms of the descriptions provided (Annexure B) during the mid-year and year-end reviews;
 - 6.7.2 A rating on the five-point scale described in 6.10 below shall be provided for each Competency which will then be multiplied by the weighting to calculate the final score; and
 - 6.7.3 An overall score will be calculated based on the total of the individual scores calculated above.
- 6.8 Overall rating

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- 6.8.1 An overall rating is calculated by adding the overall scores as calculated in 6.6.5 and 6.7.3 above; and
- 6.8.2 Such overall rating represents the outcome of the performance appraisal.
- 6.9 The assessment of the performance of the Employee will be based on the following rating scale for KPIs:

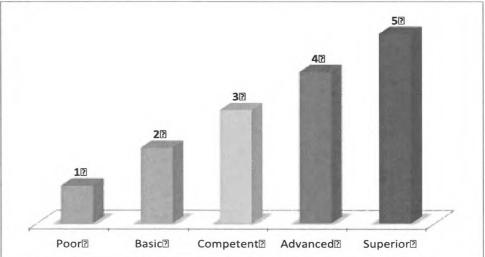


Terminology	Description
Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.
Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.
Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.
Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.
Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that they employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and

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Terminology	Description
	Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.

6.10 The assessment of the competencies will be based on the following rating scale:



Achievement Level	Description						
Poor	Do not apply the basic concepts and methods to proof a basic understanding of local government operations and requires extensive supervision and development interventions.						
Basic	Applies basic concepts, methods, and understanding of local government operations, but requires supervision and development intervention.						
Competent	Develops and applies more progressive concepts, methods and understanding. Plans and guides the work of others and executes progressive analysis.						
Advanced	Develops and applies complex concepts, methods and understanding. Effectively directs and leads a group and executes in-depth analysis.						
Superior	Has a comprehensive understanding of local government operations, critical in strategic shaping strategic direction and change, develops and applies comprehensive concepts and methods.						

- 6.11 For purposes of evaluating the annual performance of the Employee, an evaluation panel constituted of the following persons will be established
 - 6.11.1 Municipal Manager;
 - 6.11.2 Municipal Manager from another municipality;
 - 6.11.3 Chairperson of the Performance Audit Committee or in his/her absence thereof, the Chairperson of the Audit Committee; and

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6.11.4 The Member of the Mayoral Committee (Portfolio Chairperson).

- 6.12 The Municipal Manager will evaluate the performance of the Employee as at the end of the 1st and 3rd quarters and document a summary of the discussions; and
- 6.13 The Municipal Manager will give performance feedback to the Employee within five (5) working days after each quarterly and annual assessment meetings.

7. SCHEDULE FOR PERFORMANCE REVIEWS

7.1 The performance of the Employee in relation to his performance agreement shall be reviewed for the following quarters with the understanding that the reviews in the first and the third quarter may be verbal if performance is satisfactory:

Quarter	Months	Evaluation
1	July - September	
2	October - December	
3	January – March	
4	April - June	

- 7.2 The Employer shall keep a record of the year-end assessment meetings;
- 7.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance;
- 7.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure A from time to time for operational reasons. The Employee will be fully consulted before any such change is made; and
- 7.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case, the Employee will be fully consulted before any such change is made.

8. DEVELOPMENTAL REQUIREMENTS

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure C. Such Plan may be implemented and/or amended as the case may be after the each assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

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9. OBLIGATIONS OF THE EMPLOYER

- 9.1 The Employer shall-
 - 9.1.1 Create an enabling environment to facilitate effective performance by the employee;
 - 9.1.2 Provide access to skills development and capacity building opportunities;
 - 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
 - 9.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him to meet the performance objectives and targets established in terms of this Agreement; and
 - 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him to meet the performance objectives and targets established in terms of this Agreement.

10. CONSULTATION

- 10.1 The Employer agrees to consult the Employee timeously where the exercising of its powers will have amongst others-
 - 10.1.1 A direct effect on the performance of any of the Employee's functions;
 - 10.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
 - 10.1.3 A substantial financial effect on the Employer.
- 10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in clause 12.1 as soon as is practicable to enable the Employee to take any necessary action with delay.

11. REWARD

11.1 The evaluation of the Employee's performance will form the basis for acknowledging outstanding performance or correcting unacceptable performance;

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- 11.2 The payment of the performance bonus is determined by the performance score obtained during the 4th quarter;
- The performance bonus will be awarded pro-rata according to the period of 11.3 this agreement based on the following scheme:

	Bonus Calculation
Poor Performance	0% of total package
Average Performance	5% of total package
Fair Performance	9% of total package
Good Performance	11% of total package
Excellent Performance	14% of total package
	Average Performance Fair Performance Good Performance

- 11.4 In the event of the Employee terminating his services during the validity period of this Agreement, but only after three months after the start of this agreement's inception date, the Employee's performance will be evaluated for the period during which he/she was employed and he/she will be entitled to a pro-rata performance bonus based on his/her evaluated performance for the period of actual service; and
- The Employer will submit the total score of the annual assessment and of 11.5 the Employee, to full Council for purposes of recommending the bonus allocation.

12. MANAGEMENT OF EVALUATION OUTCOMES

- 12.1 Where the Employer is, any time during the Employee's employment, not satisfied with the Employee's performance with respect to any matter dealt with in this Agreement, the Employer will give notice to the Employee to attend a meeting;
- 12.2 The Employee will have the opportunity at the meeting to satisfy the Employer of the measures being taken to ensure that his performance becomes satisfactory and any programme, including any dates, for implementing these measures;
- 12.3 Where there is a dispute or difference as to the performance of the Employee under this Agreement, the Parties will confer with a view to resolving the dispute or difference; and
- 12.4 In the case of unacceptable performance, the Employer shall -
 - 12.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his performance; and

12.4.2 After appropriate performance counselling and having provided the necessary guidance and/or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

13. DISPUTE RESOLUTION

- 13.1 Disputes will be dealt with in terms of Section 33 of the Local Government: Municipal Performance Regulations for Municipal Managers and managers directly accountable to Municipal Managers (Regulation 805 of August 2006).
- 13.2 Any disputes about the nature of the employee's performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/or salary increment in the agreement, must be mediated by the executive mayor or mayor within thirty (30) days of receipt of a formal dispute from the employee whose decision shall be final and binding on both parties.
- 13.3 Any disputes about the outcome of the employee's performance evaluation, must be mediated by a member of the municipal council, provided that such member was not part of the evaluation panel, within thirty (30) days of receipt of a formal dispute from the employee whose decision shall be final and binding on both parties.

14. GENERAL

- 14.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer; and
- 14.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

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Performance Agreement

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Thus done and signed at PICTTENDERG BITY on the 31 day of June of 2023.

AS WITNESSES:

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MUNICIPAL MANAGER

Thus done and signed at <u>PLETTEN BERLE BAY</u> on the <u>31 ST</u> day of June of 2023.

AS WITNESSES:

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Performance Plan

Director: Financial Services Dir: MM: -LL

The Performance Plan sets out:

- a) Key Performance Areas that the employee should focus on, performance objectives, key performance indicators and targets that must be met within a specific timeframe; and
- b) The Competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014.

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KEY PERFORMANCE INDICATORS

The key performance areas, the performance objectives, key performance indicators and targets that must be met within the agreed timeframe are described below. The assessment of these performance indicators will account for **eighty percent** of the total employee assessment score.

Ref	National Key	Key Performance Indicator	Unit of		Annual	All and a second	Targets			Weigh
No	Performance Area	(KPI)	Measurement	Baseline	Target	Q1	Q2	Q3	Q4	t
			DIVISION PERFO	ORMANCE						
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: Budgeting and Reporting	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: AFS and Compliance	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: Assets and Liabilities	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: Expenditure Service	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: Revenue Services	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4

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Ref	National Key	Key Performance Indicator	Unit of		Annual	a de	Targets			Weigh
No	Performance Area	(KPI)	Measurement	Baseline	Target	Q1	Q2	Q3	Q4	t
SDBIP Graph	Municipal Transformation and Institutional Development	Manage and achieve 90% of the KPI's of the sub-directorate: Supply Chain Management	90% of the KPI's of the sub directorate have been met as per Ignite Dashboard report	90%	90%	90%	90%	90%	90%	4
		STRA	TEGIC (TOP LAYER		ANCE					
TL9	Basic Service Delivery	Provide subsidies for free basic services to indigent households as at 30 June 2024	Number of indigent households receiving subsidies for free basic services as per Financial System	3 404	3 404	0	0	0	3 404	4
TL10	Basic Service Delivery	Number of residential properties with piped water which are connected to the municipal water infrastructure network and billed for the service as at 30 June 2024	Number of residential properties billed for piped water	11 893	11 893	0	0	0	11 893	4
TL11	Basic Service Delivery	Number of residential properties with electricity which are connected to the municipal electrical infrastructure network(credit and prepaid electrical metering and excluding Eskom areas) and billed for the service as at 30 June 2024	Number of residential properties billed credit meter and prepaid meters connected to the network	12 474	12 500	0	0	0	12 500	4
TL12	Basic Service Delivery	Number of residential properties with sanitation services to which are connected to the municipal waste water (sanitation/sewerage) network & are billed for sewerage service, irrespective of the number of	Number of residential properties which are billed for sewerage	11 857	12 750	0	0	0	12 750	4

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Ref	National Key	Key Performance Indicator	Unit of	1-	Annual		Targ	jets		Weigh
No	Performance Area	(KPI)	Measurement	Baseline	Target	Q1	Q2	Q3	Q4	t
		water closets (toilets) as at 30 June 2024								
TL13	Municipal Financial Viability and Management	Number of residential properties for which refuse is removed once per week and billed for the service as at 30 June 2024	Number of residential properties which are billed for refuse removal	11 798	12 500	0	0	0	12 500	4
TL14	Municipal Financial Viability and Management	Financial viability measured in terms of the municipality's ability to meet its service debt obligations as at 30 June 2024 (Short Term Borrowing + Bank Overdraft + Short Term Lease + Long Term Borrowing + Long Term Lese) / (Total Operating Revenue - Operating Conditional Grant) x 100	% of debt coverage	13%	20%	0%	0%	0%	20%	3
TL15	Municipal Financial Viability and Management	Financial viability measured in terms of the outstanding service debtors as at 30 June 2024 ((Total outstanding service debtors/ revenue received for services)X100)	% of outstanding service debtors	7.72%	11.80%	0%	0%	0%	11.80%	3
TL16	Municipal Financial Viability and Management	Financial viability measured in terms of the available cash to cover fixed operating expenditure as at 30 June 2024 ((Cash and Cash Equivalents - Unspent Conditional Grants - Overdraft) + Short Term Investment) / Monthly Fixed Operational Expenditure excluding (Depreciation, Amortisation, and Provision for Bad Debts, Impairment and Loss on Disposal of Assets)) as per Circular 71	Number of months it takes to cover fix operating expenditure with available cash	0.75	1.2	0	0	0	1.2	5

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Ref	National Key	Key Performance Indicator	Unit of	No. See	Annual		Targets			Weigh
No	Performance Area	(KPI)	Measurement	Baseline	Target	Q1	Q2	Q3	Q4	t
TL17	Municipal Financial Viability and Management	Achieve a debtor payment percentage of 90% by 30 June 2024 (Gross Debtors Closing Balance + Billed Revenue - Gross Debtors Opening Balance - Bad Debts Written Off)/Billed Revenue x 100	% debtor payment achieved	84%	90%	0%	0%	0%	90%	3
			MANAGERIAL PER	FORMANCE						
D43	Good Governance and Public Participation	Submit bi-monthly Health and Safety committee minutes to ensure the safety of all personnel and to protect the municipality from legal actions to the health and safety committee	Number of reports submitted	6	6	2	1	1	2	1
D44	Good Governance and Public Participation	Report quarterly on the corrective measures implemented to reduce the top 10 risk areas within the department to the official responsible for risk management	Number of risk management reports submitted	4	4	1	1	1	1	2
D45	Good Governance and Public Participation	Sign performance agreements with all direct reportees by 30 July 2023	Number of agreements signed	100%	6	0	0	0	0	2
D46	Good Governance and Public Participation	Respond to requests from Internal Audit within 3 working days (or within timeframe has required/specified)	% of requests responded to	90%	90%	90%	90%	90%	90%	1
D47	Good Governance and Public Participation	Spend 95% of the Directorate capital budget by 30 June 2022 (including shadow balances for first 3 quarters)	% of budget spent	90%	95%	10%	40%	60%	95%	2

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Annexure A 2023/24

Ref	National Key	Key Performance Indicator	Unit of	Section in the	Annual		Targ	ets		Weigh
No	Performance Area	(KPI)	Measurement	Baseline	Target	Q1	Q2	Q3	Q4	t
D48	Municipal Financial Viability and Management	Apply proper procurement practices with the adherence to the approved SCM policy to promote good governance	Number irregular expenditures reported	0	0	0	0	0	0	1
D49	Municipal Financial Viability and Management	Submit the annual financial statements to AGSA by 31 August	Annual financial statements submitted to AGSA	1	1	1	0	0	0	5
D50	Municipal Financial Viability and Management	Compile a the OPCAR report to address the audit findings and submit to the Municipal Manager by 31 January	Plan completed and submitted to Municipal Manager	1	1	0	0	1	0	3
D51	Municipal Financial Viability and Management	100% of attendance at the Bid Adjudication Committee Meetings except when on leave or attending to other important matters	% attendance of the Bid Adjudication Committee Meetings	100%	100%	100%	100%	100%	100%	5
				1						1

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COMPETENCIES

The competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014. The assessment of these competencies will account for **twenty percent** of the total employee assessment score.

Annexure B describes the different achievement levels for each Competency and should therefore form part of this section of the Performance Plan.

Competency	Definition	Weight
	LEADING COPETENCIES	
Strategic direction and leadership	 Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate. It includes: Impact and influence Institutional performance management Strategic planning and management Organisational awareness 	1.67
People management	 Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achieve institutional objectives. It includes: Human capital planning and development Diversity management Employee relations management Negotiation and dispute management 	1.67
Programme and project management	 Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on set objectives. It includes: Program and project planning and implementation Service delivery management Program and project monitoring and evaluation 	1.67
Financial management	 Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner. It includes: Budget planning and execution Financial strategy and delivery Financial reporting and delivery 	1.67

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Competency	Definition	Weight		
Change leadership	 Able to direct and initiate transformation on all levels in order to successfully drive and implement new initiatives and deliver professional and quality services to the community. It includes: Change vision and strategy Process design and improvement Change impact monitoring and evaluation 	1.67		
Governance leadership	Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of governance practices and obligations. Further, able to direct the conceptualisation of relevant policies and enhance cooperative governance relationships. It includes: Policy formulation Risk and compliance management Cooperative governance 	1.67		
A Service States	CORE COMPETENCIES			
Moral competence	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and display behaviour that reflects moral competence.			
Planning and organising	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and build efficient contingency plans to manage risk.			
Analysis and innovation	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives.			
Knowledge and information management	Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government			
Communication	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome.			
Results and quality focus	Able to maintain high quality standards, focus on achieving results and objectives while consistency striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives.	1.67		
ALC: STREET, AND	TOTAL	20		

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Competency Framework

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CLUSTER :	LEADING COMPETENCIES					
COMPETENCY NAME :	Strategic Direction and Leadership					
COMPETENCY DEFINITION :	Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate					
	ACHIEVEMEN	IT LEVELS				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Understand Institutional and departmental strategic objectives, but lacks the ability to inspire others to achieve set mandate 	Give direction to a team in realising the institution's strategic mandate and set objectives	 Evaluate all activities to determine value and alignment to strategic intent 	Structure and position the institution to local government priorities			
• Describe how specific tasks link to institutional strategies but has limited influence in directing a strategy	 Has a positive impact and influence on the morale, engagement and participation of team members 	 Display in-depth knowledge and understanding of strategic planning 	 Actively use in-depth knowledge and understanding to develop and implement a comprehensive institutional framework 			
 Has a basic understanding of institutional performance management, but lacks the ability to integrate systems into a collective whole 	 Develop action plans to execute and guide strategy 	 Align strategy and goals across all functional areas 	Hold self-accountable for strategy execution and results			
Demonstrate basic understanding of key decision makers	 Assist in defining performance measures to monitor the progress and effectiveness of the institution 	 Actively define performance measures to monitor the progress and effectiveness of the institution 	 Provide impact and influence through building and maintaining strategic relationships 			
	 Displays an awareness of institutional structures and political factors 	Consistently challenge strategic plans to ensure relevance	 Create an environment that facilitates loyalty and innovation. Display a superior level of self-discipline and integrity in actions 			
	Effectively communicate barriers to execution to relevant parties	 Understand institutional structures and political factors, and the consequences of actions 	 Integrate various systems into a collective whole to optimise institutional performance management 			
	 Provide guidance to all stakeholders in the achievement of the strategic mandate 	Empower others to follow the strategic direction and deal with complex situations	 Uses understanding of competing interests to maneuver successfully to a win/win outcome 			
	Understand the aim and objectives of the institution and relate it to own work	Guide the institution through complex and ambiguous concern				
		 Use understanding of power relationships and dynamic tensions among key players to frame communications and develop strategies, positions and alliances 				

CLUSTER :	LEADING COMPETENCIES				
COMPETENCY NAME :	People Management Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achie institutional objectives				
COMPETENCY DEFINITION :					
A CARLES AND	ACHIEVEMEN	IT LEVELS			
BASIC	COMPETENT	ADVANCED	SUPERIOR		
 Participate in team goalsetting and problem solving 	Seek opportunities to increase team contribution and responsibility	 Identify ineffective team and work processes and recommend remedial interventions 	 Develop and incorporate best practice people management processes, approaches and tools across the institution 		
 Interact and collaborate with people of diverse backgrounds 	 Respect and support the diverse nature of others and be aware of the benefits of a diverse approach 	 Recognise and reward effective and desired behavior 	• Foster a culture of discipline, responsibility and accountability		
 Aware of guidelines for employee development, but requires support in implementing development initiatives 	Effectively delegate tasks and empower others to increase contribution and execute functions optimally	 Provide mentoring and guidance to others in order to increase personal effectiveness 	 Understand the impact of diversity in performance and actively incorporate a diversity strategy in the institution 		
	 Apply relevant employee legislation fairly and consistently 	 Identify development and learning needs within the team 	 Develop comprehensive integrated strategies and approaches to human capital development and management 		
	 Effectively identify capacity requirements to fulfill the strategic mandate 	 Inspire a culture of performance excellence by giving positive and constructive feedback to the team 	 Actively identify trends and predict capacity requirements to facilitate unified transition and performance management 		
		 Achieve agreement or consensus in adversarial environments 			
		 Lead and unite diverse teams across divisions to achieve institutional objectives 			

CLUSTER :	LEADING COMPETENCIES Program and Project Management Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on sobjectives					
COMPETENCY NAME :						
COMPETENCY DEFINITION :						
	ACHIEVEMEN	IT LEVELS	- Contraction of the local sector			
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Initiate projects after approval from higher authorities 	 Establish broad stakeholder involvement and communicate the project status and key milestones 	 Manage multiple programs and balance priorities and conflicts according to institutional goals 	 Understand and conceptualise the long- term implications of desired project outcomes 			
 Understand procedures of program and project management methodology, implications and stakeholder involvement 	Define the roles and responsibilities of the project team and create clarity around expectations	 Apply effective risk management strategies through impact assessment and resource requirements 	 Direct a comprehensive strategic macro and micro analysis and scope projects accordingly to realise institutional objectives 			
 Understand the rational of projects in relation to the institution's strategic objectives 	 Find a balance between project deadline and the quality of deliverables 	 Modify project scope and budget when required without compromising the quality and objectives of the project 	 Influence people in positions of authority to implement outcomes of projects 			
 Document and communicate factors and risk associated with own work 	 Identify appropriate project resources to facilitate the effective completion of the deliverables 	 Involve top-level authorities and relevant stakeholders in seeking project buy-in 	Lead and direct translation of policy into workable action plans			
 Use results and approaches of successful project implementation as guide 	Comply with statutory requirements and apply policies in a consistent manner	 Identify and apply contemporary project management methodology 	 Ensures that programs are monitored to track progress and optimal resource utilisation, and that adjustments are made as needed 			
	 Monitor progress and use of resources and make needed adjustments to timelines, steps and resource allocation 	 Influence and motivate project team to deliver exceptional results 				
		 Monitor policy implementation and apply procedures to manage risks 				

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CLUSTER :	LEADING COMPETENCIES					
COMPETENCY NAME :	Financial Management					
COMPETENCY DEFINITION :	Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner					
	ACHIEVEME	NT LEVELS				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Understand basic financial concepts and methods as they relate to institutional processes and activities 	Exhibit knowledge of general financial concepts, planning, budgeting and forecasting and how they interrelate	 Take active ownership of planning, budgeting and forecasting processes and provides credible answers to gueries within own responsibility 	 Develop planning tools to assist in evaluating and monitoring future expenditure trends 			
 Display awareness into the various sources of financial data, reporting mechanisms, financial governance, processes and systems 	 Assess, identify and manage financial risks 	 Prepare budgets that are aligned to the strategic objectives of the institution 	Set budget frameworks for the institution			
Understand the importance of financial accountability	 Assume a cost-saving approach to financial management 	 Address complex budgeting and financial management concerns 	 Set strategic direction for the institution on expenditure and other financial processes 			
Understand the importance of asset control	 Prepare financial reports based on specified formats 	 Put systems and processes in place to enhance the quality and integrity of financial management practices 	 Build and nurture partnerships to improve financial management and achieve financial savings 			
	 Consider and understand the financial implications of decisions and suggestions 	 Advise on policies and procedures regarding asset control 	Actively identify and implement new methods to improve asset control			
	 Ensure that delegation and instructions as required by National Treasury guidelines are reviewed and updated 	 Promote National Treasury's regulatory framework for Financial Management 	 Display professionalism in dealing with financial data and processes 			
	 Identify and implement proper monitoring and evaluation practices to ensure appropriate spending against budget 					

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Annexure B 2023/24

CLUSTER :	LEADING COMPETENCIES					
COMPETENCY NAME :	Change Leadership	Change Leadership				
COMPETENCY DEFINITION :		stitutional transformation on all levels in order to su d quality services to the community	ccessfully drive and implement new initiatives			
	ACHIEVEME	INT LEVELS	and the second second			
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Display an awareness of change interventions and the benefits of transformation initiatives 	 Perform an analysis of the change impact on the social, political and economic environment 	 Actively monitor change impact and results and convey progress to relevant stakeholders 	 Sponsor change agents and create a network of change leaders who support the interventions 			
Able to identify basic needs for change	Maintain calm and focus during change Secure buy-in and sponsorship for change initiatives		 Actively adapt current structures and processes to incorporate the change interventions 			
 Identify gaps between the current and desired state 	 Able to assist team members during change and keep them focused on the deliverables 	 Continuously evaluate change strategy and design and introduce new approaches to enhance the institution's effectiveness 	 Mentor and guide team members on the effects of change, resistance factors and how to integrate change 			
 Identify potential risk and challenges to transformation, including resistance to change factors 	 Volunteer to lead change efforts outside of own work team 	 Build and nurture relationships with various stakeholders to establish strategic alliance in facilitating change 	 Motivate and inspire others around change initiatives 			
Participate in change programs and piloting change interventions	 Able to gain buy-in and approval for change from relevant stakeholders 	 Take the lead in impactful change programs 				
Understand the impact of change interventions on the institution within the broader scope of local government	 Identify change readiness levels and assist in resolving resistance to change factors 	 Benchmark change interventions against best change practices 				
	 Design change interventions that are aligned with the institution's strategic objectives and goals 	 Understand the impact and psychology of change and put remedial interventions in place to facilitate effective transformation 				
		 Take calculated risk and seek new ideas from best practice scenarios and identify the potential for implementation 				

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CLUSTER :	LEADING COMPETENCIES				
COMPETENCY NAME :	Governance Leadership Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of gover practices and obligations. Further, able to direct the conceptualisation of relevant policies and enhance cooperative governance relationships				
COMPETENCY DEFINITION :					
		IT LEVELS			
BASIC	COMPETENT	ADVANCED	SUPERIOR		
 Display a basic awareness of risk, compliance and governance factors but require guidance and development in implementing such requirements 	Display a thorough understanding of governance and risk and compliance factors and implement plans to address these	Able to link risk initiatives into key institutional objectives and drivers	 Demonstrate a high level of commitment in complying with governance requirements 		
 Understand the structure of cooperative government but requires guidance on fostering workable relationships between stakeholders 	 Demonstrate understanding of the techniques and processes for optimising risk taking decisions within the institution 	 Identify, analyse and measure risk, create valid risk forecasts and map risk profiles 	 Implement governance and compliance strategy to ensure achievement of institutional objectives within the legislative framework 		
Provide input into policy formulation	 Actively drive policy formulation within the institution to ensure the achievement of objectives 	 Apply risk control methodology and approaches to prevent and reduce risk that impede on the achievement of institutional objectives 	 Able to advise local government on risk management, best practice interventions and compliance management 		
		Demonstrate a thorough understanding of risk retention plans	 Able to forge positive relationships on cooperative governance level to enhance the effectiveness of local government 		
		 Identify and implement comprehensive risk management systems and processes 	Able to shape, direct and drive the formulation of policies on a macro level		
		Implement and monitor the formulation of policies, identify and analyse constraints and challenges with implementation and provide recommendations for improvement			

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CLUSTER :	CORE COMPETENCIES					
COMPETENCY NAME :	Moral Competence					
COMPETENCY DEFINITION :	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and consistently display behavior that reflects					
	ACHIEVEMEN	IT LEVELS				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Realise the impact of acting with integrity, but requires guidance and development in implementing principles 	 Conduct self in alignment with the values of local government and the institution 	 Identify, develop and apply measures of self-correction 	Create an environment conducive of moral practices			
Follow basic rules and regulations of the institution	 Able to openly admit own mistakes and weaknesses and seek assistance from others when unable to deliver 	Able to gain trust and respect through aligning actions with commitments	 Actively develop and implement measures to combat fraud and corruption 			
 Able to identify basic moral situations, but requires guidance and development in understanding and reasoning with moral intent 	 Actively report fraudulent activity and corruption with local government 	 Make proposals and recommendations that are transparent and gain the approval of relevant stakeholders 	 Set integrity standards and shared accountability measures across the institution to support the objectives of local government 			
	 Understand and honor the confidential nature of matters without seeking personal gain 	 Present values, beliefs and ideas that are congruent with the institution's rules and regulations 	 Take responsibility for own actions and decisions, even if the consequences ar unfavorable 			
	 Able to deal with situations of conflict of interest promptly and in the best interest of local government 	Takes an active stance against corruption and dishonesty when noted				
		 Actively promote the value of the institution to internal and external stakeholders 				
		Able to work in unity with a team and not seek personal gain				
		 Apply universal moral principles consistently to achieve moral decisions 				

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CLUSTER :	CORE COMPETENCIES					
COMPETENCY NAME :	Planning and Organising					
COMPETENCY DEFINITION :	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and build efficient contingence plans to manage risk					
	ACHIEVEMEN	IT LEVELS	and the second			
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Able to follow basic plans and organise tasks around set objectives 	 Actively and appropriately organise information and resources required for a task 	 Able to define institutional objectives, develop comprehensive plans, integrate and coordinate activities and assign appropriate resources for successful implementation 	 Focus on broad strategies and initiatives when developing plans and actions 			
 Understand the process of planning and organising but requires guidance and development in providing detailed and comprehensive plans 	 Recognise the urgency and importance of tasks 	 Identify in advance required stages and actions to complete tasks 	• Able to protect and forecast short, medium and long term requirements of the institution and local government			
Able to follow existing plans and ensure that objectives are met	 Balance short and long-term plans and goals and incorporate into the team's performance objectives 	 Schedule realistic timelines, objectives and milestones for tasks and projects 	 Translate policy into relevant projects to facilitate the achievement of institutiona objectives 			
 Focus on short-term objectives in developing plans and actions 	 Schedule tasks to ensure they are performed within budget and with efficient use of time and resources 	 Produce clear, detailed and comprehensive plans to achieve institutional objectives 				
 Arrange information and resources required for a task, but require further structure and organisation 	Measures progress and monitor performance results	 Identify possible risk factors and design and implement appropriate contingency plans 				
		Adapt plans in light of changing circumstances				
		 Prioritise tasks and projects according to their relevant urgency and importance 				

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CLUSTER :	CORE COMPETENCIES					
COMPETENCY NAME :	Analysis and Innovation					
OMPETENCY DEFINITION :	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives					
	ACHIEVEME	IT LEVELS				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Understand the basic operation of analysis, but lack detail and thoroughness 	 Demonstrate logical problem solving techniques and approaches and provide rationale for recommendations 	 Coaches team members on analytical and innovative approaches and techniques 	 Demonstrate complex analytical and problem solving approaches and techniques 			
 Able to balance independent analysis with requesting assistance from others 	 Demonstrate objectivity, insight and thoroughness when analysing problems 	 Engage with appropriate individuals in analysing and resolving complex problems 	 Create an environment conducive to analytical and fact-based problem solving 			
 Recommend new ways to perform task within own function 	Able to break down complex problems into manageable parts and identify solutions	 Identify solutions on various areas in the institution 	 Analyse, recommend solutions and monitor trends in key challenges to prevent and manage occurrence 			
 Propose simple remedial interventions that marginally challenges the status quo 	 Consult internal and external stakeholders on opportunities to improve processes and service delivery 	• Formulate and implement new ideas throughout the institution	 Create an environment that fosters innovative thinking and follows a learning organisation approach 			
 Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative thinking 	 Clearly communicate the benefits of new opportunities and innovative solutions and stakeholders 	 Able to gain approval and buy-in for proposed interventions from relevant stakeholders 	 Be a thought leader on innovative customer service delivery and process optimisation 			
	Continuously identify opportunities to enhance internal processes	 Identify trends and best practices in process and service delivery and propose institutional application 	 Play an active role in sharing best practice solutions and engage in national and international local government seminars and conferences 			
	 Identify and analyse opportunities conducive to innovative approaches and propose remedial intervention 	Continuously engage in research to identify client needs				

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CLUSTER :	And the second	CORE COMPETENCIES				
COMPETENCY NAME : COMPETENCY DEFINITION :		Knowledge and Information Management				
		Able to promote the generation and sharing of knowledge and information through various processes and m enhance the collective knowledge base of local government			ous processes and media, in order to	
		ACHIEVEMEN	NT LEVE	.S		W. D. Start
BASIC	CC	OMPETENT		ADVANCED	SUPERIOR	
 Collect, categorise and track relevant information required for specific tasks and projects 	 Use appropriate information systems and technology to manage institutional knowledge and information sharing Evaluate data from various sources and use information effectively to influence decisions and provide solutions Actively create mechanisms and structures for sharing information 		٠	Effectively predict future information and knowledge management requirements and systems	•	Create and support a vision and culture where team members are empowered to seek, gain and share knowledge and information
Analyse and interpret information to draw conclusions			•	Develop standards and processes to meet future knowledge management needs	•	Establish partnerships across local government to facilitate knowledge managèment
• Seek new sources of information to increase the knowledge base				knowledge management across various	•	Demonstrate a mature approach
 Regularly share information and knowledge with internal stakeholders and team members 	research a cutting-ed	nal and internal resources to and provide relevant and ge knowledge to enhance al effectiveness and efficiency	•	Establish accurate measures and monitoring systems for knowledge and information management	•	Recognise and exploit knowledge points in interactions with internal and external stakeholders
			•	Create a culture conducive of learning and knowledge sharing		
			•	Hold regular knowledge and information sharing sessions to elicit new ideas and share best practice approaches		

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CLUSTER :	CORE COMPETENCIES					
COMPETENCY NAME :	Communication					
COMPETENCY DEFINITION :	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convergence and influence stakeholders to achieve the desired outcome					
	ACHIEVEMEN	TLEVELS				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Demonstrate an understanding for communication levers and tools appropriate for the audience, but requires guidance in utilising such tools 	 Express ideas to individuals and groups in formal and informal settings in a manner that is interesting and motivating 	 Effectively communicate high-risk and sensitive matters to relevant stakeholders 	 Regarded as a specialist in negotiations and representing the institution 			
 Express ideas in a clear and focused manner, but does not always take the audience into consideration 	 Able to understand, tolerate and appreciate diverse perspectives, attitudes and beliefs 	Develop a well-defined communication strategy	 Able to inspire and motivate others through positive communication that is impactful and relevant 			
 Disseminate and convey information and knowledge adequately 	 Adapt communication content and style to suit the audience and facilitate optimal information transfer 	 Balance political perspectives with institutional needs when communicating viewpoints on complex issues 	Creates an environment conducive to transparent and productive communication and critical appreciate conversations			
	 Deliver content in a manner that gains support, commitment and agreement from relevant stakeholders 	Able to effectively direct negotiations around complex	 Able to coordinate negotiations at different levels within local government and externally 			
	Compile clear, focused, concise and well-structured written documents	 Market and promote the institution to external stakeholders and seek to enhance a positive image of the institution 				
		 Able to communicate with the media with high levels of moral competence and discipline 				

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CLUSTER :	CORE COMPETENCIES Results and Quality Focus							
COMPETENCY NAME :								
OMPETENCY DEFINITION :	Able to maintain high quality standards, focus on achieving results and objectives while consistently striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives							
ACHIEVEMENT LEVELS								
BASIC	COMPETENT	ADVANCED	SUPERIOR					
 Understand quality of work but requires guidance in attending to important matters 	Focus on high-priority actions and does not become distracted by lower-priority activities	Consistently verify own standards and outcomes to ensure quality output	 Coach and guide others to exceed quality standards and results 					
 Show a basic commitment to achieving the correct results 	Display firm commitment and pride in achieving the correct results	Focus on the end result and avoids being distracted	 Develop challenging, client-focused goals and sets high standards for personal performance 					
Produce the minimum level of results required in the role	 Set quality standards and design processes and tasks around achieving set standards 	 Demonstrate a determined and committed approach to achieving results and quality standards 	 Commit to exceed the results and quality standards, monitor own performance and implement remedial interventions when required 					
 Produce outcomes that is of a good standard 	Produce output of high quality	 Follow task and projects through to completion 	 Work with team to set ambitious and challenging team goals, communicatin long- and short term expectations 					
 Focus on the quantity of output but requires development in incorporating the quality of work 	 Able to balance the quantity and quality and quality of results in order to achieve objectives 	 Set challenging goals and objectives to self and team and display commitment to achieving expectations 	 Take appropriate risks to accomplish goals 					
 Produce quality work in general circumstances, but fails to meet expectation when under pressure 	 Monitors progress, quality of work and use of resources, provide status updates and make adjustments as needed 	Maintain a focus on quality outputs when placed under pressure	 Overcome setbacks and adjust action plans to realise goals 					
		 Establishing institutional systems for managing and assigning work, defining responsibilities, tracking, monitoring and measuring success, evaluating and valuing the work of the institution 	 Focus people on critical activities that yield a high impact 					

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Development Plan

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Annexure C 2023/24

Skills Performance Gap	Outcomes Expected	Suggested training and /or development activity	Suggested mode of delivery	Suggested Time Frames	Work opportunity created to practice skill/development area	Support Person
GRAP UPNATE	ENHANCES COMPREHENSION	CRAP TRAIN ING	IN AEBON INTTENBANCE	JUN 2024	STAFF EMACUIRMENT	CONSULTANT
2 EXCEL ADVANCE	TINPROVED	EXLER COULSE	TRATUTUR	JUN 2024	WARTER SMALTER	TRAINER
3.						

Signed and accepted by the Employee

Date: 31 JAN 2024

Signed by the Municipal Manager on behalf of the Municipality

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Date: _____

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